



# ANNUAL REPORT

WWW.CNDC.ORG

### In 2017, CNDC supported nearly 80 Projects generating more than 56,000 volunteer hours and \$17 million in revenue.

tactics to build stronger foundations within our communities.



#### Friends of CNDC:

From metro Denver's booming population and the rapidly expanding cities of Colorado Springs and Fort Collins, to evolving small towns on the Western Slope and Eastern Plains, wherever you live or visit within the state, you are undoubtedly seeing signs of growth and change.

At the Colorado Nonprofit Development Center, we know that our growing and evolving communities are facing challenges that they can't meet alone.

By providing our nonprofit Project partners with services that equip them for success, we are strengthening their ability to impact the communities they serve, helping them tackle big challenges – and opportunities – head on.

CNDC and its Project partners continued to be an integral part of creating strong foundations and strong communities in 2017. Through fiscal sponsorship of more than 80 Projects last year, CNDC has helped accelerate the growth of these Projects, resulting in their ability to scale more guickly and to do more - faster - than they would be able to do on their own.

CNDC itself has built a strong foundation over the past 18 years, providing essential support for hundreds of Projects, managing approximately \$100 million in Project revenue, and receiving and administering more than 1,000 grants to benefit Projects. To date, our Projects have generated more than one million volunteer hours, and many Projects under the CNDC umbrella have been recognized locally and nationally for their contributions to improving the quality of life here in Colorado.

As their partner for innovation, efficiency and accountability, we are proud that our Project partners served or trained a record number of clients – nearly 200,000 – this year, further laying the groundwork for future success.

From everyone at CNDC, we want to thank you for your shared commitment, support and collective investment in our future. We look forward to working together to strengthen our communities.

Sincerely,

Melinda A. Higgs President & CEO

### **Denver Education Attainment Network | Leaders in Student Success**

In 2017, Denver was designated as one of only 17 U.S. Talent Hubs by Lumina Foundation – the result of pursuing bold strategies to boost high-quality degrees and credentials in the Denver-metro area. Leading the Denver Talent Hub strategy is CNDC Project Denver Education Attainment Network (DEAN), a collective impact initiative convening over 30 cross-sector partners in developing and implementing strategies to close equity gaps and increase credential completion for Denver students.

DEAN's strategy – Denver Direct Pathways – is a cross-institutional collaboration designed to make the complexities of college systems more easily navigable. By glianing systems and structures, DEAN is working to ensure every Denver student has the opportunity to realize their full potential, attain a postsecondary credential and fully participate in our diverse and dynamic Denver economy.

"Recognition as a Talent Hub is strong validation of our work to ensure Denver students, especially underserved minority and low-income students succeed," said Therese Ivancovich, Executive Director of DEAN. DEAN benefits from having CNDC as its backbone organization and fiscal sponsor. Through this partnership, DEAN receives comprehensive financial management and compliance, human resources support, benefits administration, and capacity-building programs.

### Harm Reduction Action Center | Advocates for Community Health

With a mission to reduce the harms associated with drug use, the Harm Reduction Action Center worked diligently in 2017 to expand their advocacy agenda to support bringing medical-level consumption sites to the metro area.

The intent of a "supervised consumption site" (currently operating in 63 cities and 10 countries globally) is to reduce the harm associated with people injecting drugs such as HIV/hepatitis C, skin tissue infections, and overdoses.

"Our goal is to take injecting out of the public sphere and into a controlled environment," said HRAC Executive Director Lisa Raville. "CNDC allows us to focus on our participants as we push forward for a healthier and safer Denver."

While such legislation did not become law at either the local or state level 2017, HRAC's efforts established a strong foundation for community health and generated important community, business, and civic discussion around this important and timely issue.

### Families Forward Resource Center | Ensuring Strong Beginnings

Recognizing that African American families experience exponentially higher rates of infant mortality than any other race, Families Forward Resource Center expanded its programming in 2014 to include Healthy Start. Healthy Start provides families in Northeast Denver and North Aurora with resources that include an advocate who works with the families to provide resource referrals, assistance in accessing health care, parenting education and support, and family advocacy.

"I believe that strong women and families can have healthy babies! Through our Healthy Start program, we've provided 266 women in the last five months with a plan of action and direct support to have healthy pregnancies and healthy babies," said Shawn Taylor, Director of Healthy Babies Strong Families Program of the Families Forward Resource Center. "CNDC allows us to focus on program impact while they manage the grant and ensure compliance with federal funding requirements."

As a full-service community service center, FFRC is ensuring that strong families are built on strong foundations.

# Here are just a few ways our Project partners are employing innovative

# **194,363** NUMBER OF CLIENTS SERVED OR TRAINED

**2,385** NUMBER OF VOLUNTEERS

56,210 VOLUNTEER HOURS

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By providing our nonprofit Project partners with services that equip them for success, we are strengthening their ability to impact the communities they serve, helping them tackle big challenges – and opportunities – head on.

# **OUR SERVICES**

CNDC provides our Projects with foundational support to help them accelerate growth and achieve their goals.

#### Expert back office support:

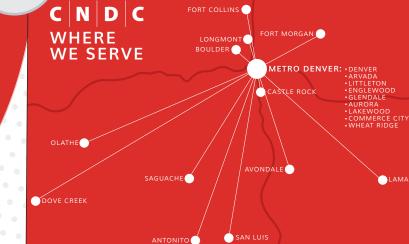
Our in-house team of topic experts allows our Projects to focus on their mission and programs, secure in the knowledge that their affairs are being expertly managed.

Reliable accounting, reporting, tracking and compliance support: Our proven guidance and support helps our Projects demonstrate credibility and accountability to their stakeholders.

Management support and effective growth strategies: Our Projects benefit not only from our organizational management services, but also from the expert guidance we offer to help them more effectively expand their impact on the community.

**One-to-one professional and organizational development guidance:** We offer one-to-one guidance to Project leadership in the areas of nonprofit best practices, financial best practices, human resources, and risk management to set our Projects up for long-term success.

Beyond our commitment to individual projects, we also offer nonprofit accounting services to provide hands-on support in financial management that allows established 501(c)(3)s to focus their time and energy on providing quality services in the community. 77 9 PROJECTS 9 CLOSED PROJECTS 8 NEW PROJECTS



# **497**

### PROJECT BOARD MEMBERS

# 25,284

PROJECT BOARD MEMBER HOURS



## **2017 BOARD OF DIRECTORS**

**DAVE RYAN, CHAIR** President/CEO Big Brothers, Big Sisters of Colorado

MARK SULLIVAN, VICE CHAIR Chief Executive Officer Renew Strategies, LLC

MELISSA JOHNSEN, SECRETARY Principal MJ Katze Management LLC

ANDREW RITZ, TREASURER Chief Accounting and Compliance Officer Colorado Health Foundation

**KELLY BERG** Partner Tuthill & Hughes, LLP

**CAROL BUSH, VICE CHAIR** Vice President, Community Investment Administration Piton Foundation

**ANN HOVLAND Chief Financial Officer Bonfils-Stanton Foundation** 

#### EDDIE KOEN Chief Impact Officer Mile High United Way

**RICH MARTINEZ** President & CEO Young Americans Bank and Center for Financial Education

ALLISON MCGEE JOHNSON President **Clermont Communications** 

MIKE NIYOMPONG Chief Operating Officer Clayton Early Learning

**STEFAN STEIN** Attorney/Member Sherman & Howard

**KAREN TOMB** Attorney Retired Hill and Robbins

# **2017 FINANCIAL REPORT**

#### **REVENUE**

-			
	Individual and Corporate	1,416,867	8%
	Foundation	6,932,229	41%
	Other	1,520,216	9%
	Government	4,299,494	26%
	Earned Income	2,633,897	16%
		16,802,703	100%

#### **EXPENSES**

	Salaries and Fringe	8,753,349	53%
	Contract Labor and Professional Services	2,605,614	16%
	Other	4,574,203	28%
	Occupancy and Office	678,942	4%
ONAL EXPENSES		16,612,108	100%
	Program	14,595,023	88%
	Fundraising	312,361	2%
	General and Administration	1,704,724	10%
		16,612,108	100%

#### **FUNCTIO**

	Program
	Fundraising
	General and Administration

# **ASSETS**

	Cash
	Other Assets
	Property and Equipment
	Total Assets
IES	Current Liabilities
	Long-term Liabilities
	Total Liabilities

Net Assets

LIABILIT

#### TOTAL NET ASSETS AND LIABILITIES

#### **CHANGE IN NET ASSETS**

\*Deficit due to release of temporary restricted revenue that was recorded in previous years.

# 2017 CNDC LEADERSHIP & STAFF

**MELINDA HIGGS** President & CEO

**KEVIN VAN VLEET Chief Financial Officer** 

**ANGELA SCHREFFLER** Vice President

PATRICIA BACA Accounts Payable Clerk

**DEBBIE DEXTER** HR Manager

**ADRIANNA EDWARDS Program Coordinator** 

**ROBYN FLEMMING** Staff Accountant

MONICA FRIMML **Operational Accounting Manager** 

LINDA HAYASHI A/R Clerk

LAURA LAVID Program Manager NICKI LESZMAN Program Manager

WILL LEWIS Office Assistant

LAUREN MANKEY AmeriCorp VISTA Leader

PEREGIN NAYLOR Staff Accountant

**ELIZABETH ORARE** Grants Accounting Manager

TAMMY SCHAIRER Grants Coordinator

**EMMA SIMPKINS Program Coordinator** 

MARIKA WELLS Accounting Clerk

**DALE WRIGHT** Bookkeeper

## \$

# %

CONSOLIDATED	CNDC ADMIN. OFFICE
7,249,982	914,909
3,858,112	725,624
209,576	37,002
11,317,670	1,677,535
1,013,076	146,791
-	-
1,013,076	146,791
10,304,594	1,530,744
11,317,670	1,677,535

190,595 (160,355)\*



# THANK YOU TO OUR DONORS

Thank you to all the donors who contributed to CNDC and Projects in 2017. Projects could not have had the impact they did without your passion, dedication and commitment. Below is a list of major donors for 2017.

3939 Williams Building Corp - Denver Rock Drill Adolph Coors Foundation Animal Assistance Foundation Anschutz Family Foundation Aurora Public Schools **Blue Ocean Foundation Bohemian Foundation Bonfils-Stanton Foundation Boulder County** Boulder County Parks & Open Space Foundation Cambridge Trust Company Caring for Colorado Foundation Centura St. Anthony North Family Medicine **Channel Foundation Charles Stewart Mott Foundation** City and County of Denver **City of Fort Collins** Colorado Access Colorado Department of Human Services Colorado Department of Labor & Employment Colorado Department of Public Safety Colorado Department of Transportation Colorado Department of Public Health and Environment Colorado Health Foundation Colorado Health Institute **Community First Foundation Community Shares of Colorado** Connect for Health Colorado Corporation for National and Community Service Daniels Fund de Beaumont Foundation Denver Health & Hospital Authority Denver Post Season to Share **Denver Workforce Services Developmental Pathways Donnell-Kay Foundation Douglas County Government** 

**Downtown Property Services LLC** Family Resource Center Association **Gates Family Foundation Giving First** Governor's Commission on Community Service U.S. Health Resources Services Administration Joanne Belknap Laura and John Arnold Foundation Liberty Global, Inc. Lumina Foundation MAC Aids Fund MCREF Blake LLC Melvin and Elaine Wolf Foundation Inc Meow Wolf Inc. Mile High United Way Morgan Stanley National Mentoring Partnership Network For Good **NoVo Foundation Olive Higgins Prouty Foundation** Partners in Routt County Phillip S. Miller Foundation **Rose Community Foundation** Schwab Charitable Fund **Temple Hoyne Buell Foundation** The Anschutz Foundation The Colorado Trust The Denver Foundation The Jay & Rose Phillips Family Foundation The Oscar G. & Elsa S Mayer Family Foundation The Piton Foundation **Transit Center** Tri-County Health Dept. U.S. Department of Labor University of Colorado Denver Walton Family Foundation Zero to Three

#### **Colorado Nonprofit Development Center**

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